



Elektraweb Hotel Management Software

www.elektraweb.com

- Who We Are?
- Why Elektraweb?
- Advanced Features of Elektraweb
- References



We have a staff of 146 people, 80% of whom are technical, specializing in the needs of the software industry.

**Elektraweb, Turkey's Fastest
Growing Hotel Management
Software, Gaining 5000 Users
in 5 Years**

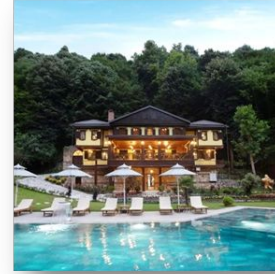


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- › **ENGLAND**
 - › **NIGERIA**
 - › **NORTH CYPRUS**
 - › **THAILAND**
 - › **DENMARK**
 - › HOLLAND
 - › CARIBBEAN
 - › MACEDONIA
 - › AFGHANISTAN
 - › SAUDI ARABIA
 - › **SPAIN**
 - › **SOMALIA**
 - › **FRANCE**
 - › **IVORY COAST**
 - › **VIETNAM**
 - › GERMANY
 - › AZERBAIJAN
 - › IRANIAN
 - › USA
 - › MONTENEGRO
 - › **UKRAINE**
 - › **MOROCCO**
 - › **TUNISIA**
 - › **LIBYA**
 - › **BELARUS**
 - › EGYPT
 - › PAKISTAN
 - › BELGIUM
 - › ALBANIA
 - › BULGARIA
 - › **GREECE**
 - › **GEORGIA**
 - › **D. R. Of CONGO**
 - › **MALTA**
 - › **ZIMBABVE**

Elektra is in
4 Continents and 40+ Countries

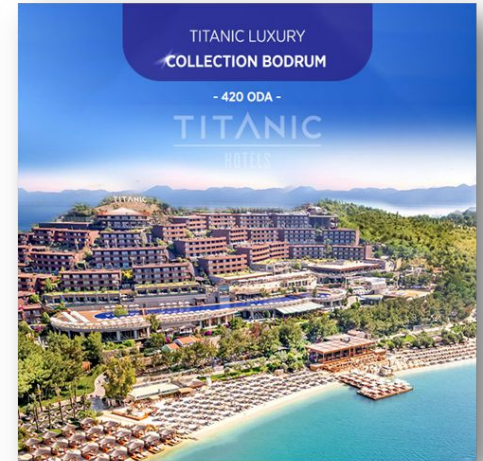
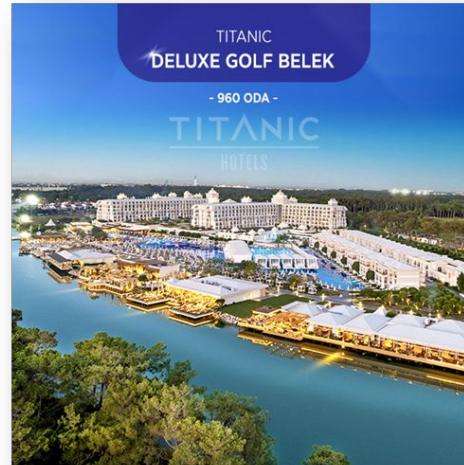
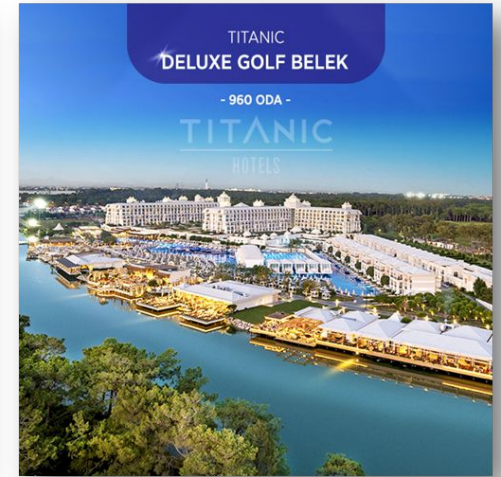
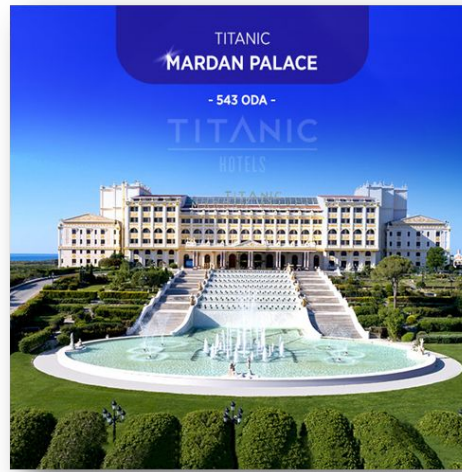


Elektraweb was selected as
**“Turkey’s Best Hotel
Management Software”**
for the 5th time in a row at
the QM Quality Management
Tourism Awards.



TITANIC

HOTELS







**Labranda Oteller Grubu,
Elektraweb'i Tercih Etti!**

Labranda Alanur Resort Hotel - 350 Oda
ALANYA



**Labranda Oteller Grubu,
Elektraweb'i Tercih Etti!**

Labranda Labdos Princess Hotel - 176 Oda
SEFERİHİSAR



**Labranda Oteller Grubu,
Elektraweb'i Tercih Etti!**

Labranda TMT Hotel - 329 Oda
BODRUM



**Labranda Oteller Grubu,
Elektraweb'i Tercih Etti!**

Labranda Excelsior Hotel - 181 Oda
SİDE



**Labranda Oteller Grubu,
Elektraweb'i Tercih Etti!**

Labranda Mares Hotel - 441 Oda
MARMARİS



**Labranda Oteller Grubu,
Elektraweb'i Tercih Etti!**

Labranda Ephesus Princess Hotel - 368 Oda
SELÇUK





AKKA
HOTELS

**Akka Hotels
Elektraweb'i Tercih Etti!**

Akka Hotels Antedon - 514 Oda
ANTALYA



**Akka Hotels
Elektraweb'i Tercih Etti!**

Akka Hotels Alinda - 417 Oda
ANTALYA



**Akka Hotels
Elektraweb'i Tercih Etti!**

Akka Hotels Claros - 114 Oda
ANTALYA



**Akka Hotels
Elektraweb'i Tercih Etti!**

Akka Residence Villas - 10 Villa
ANTALYA



**Akka Hotels
Elektraweb'i Tercih Etti!**

Akka Hotels Lush - 94 Oda
İSTANBUL



**Akka Hotels
Elektraweb'i Tercih Etti!**

Akka Hotels Suites - 71 Oda
İSTANBUL





ADALYA
HOTELS

**Adalya Oteller Grubu,
Elektraweb'i Tercih Etti!**

Adalya Ocean Deluxe Hotel - 383 Oda
ANTALYA



**Adalya Oteller Grubu,
Elektraweb'i Tercih Etti!**

Adalya Resort & Spa Hotel - 210 Oda
ANTALYA



**Adalya Oteller Grubu,
Elektraweb'i Tercih Etti!**

Adalya Art Side Hotel - 417 Oda
ANTALYA



**Adalya Oteller Grubu,
Elektraweb'i Tercih Etti!**

Ethno Belek Hotel - 499 Oda
ANTALYA



**Adalya Oteller Grubu,
Elektraweb'i Tercih Etti!**

Adalya Öznil Hotel - 31 Oda
ANTALYA



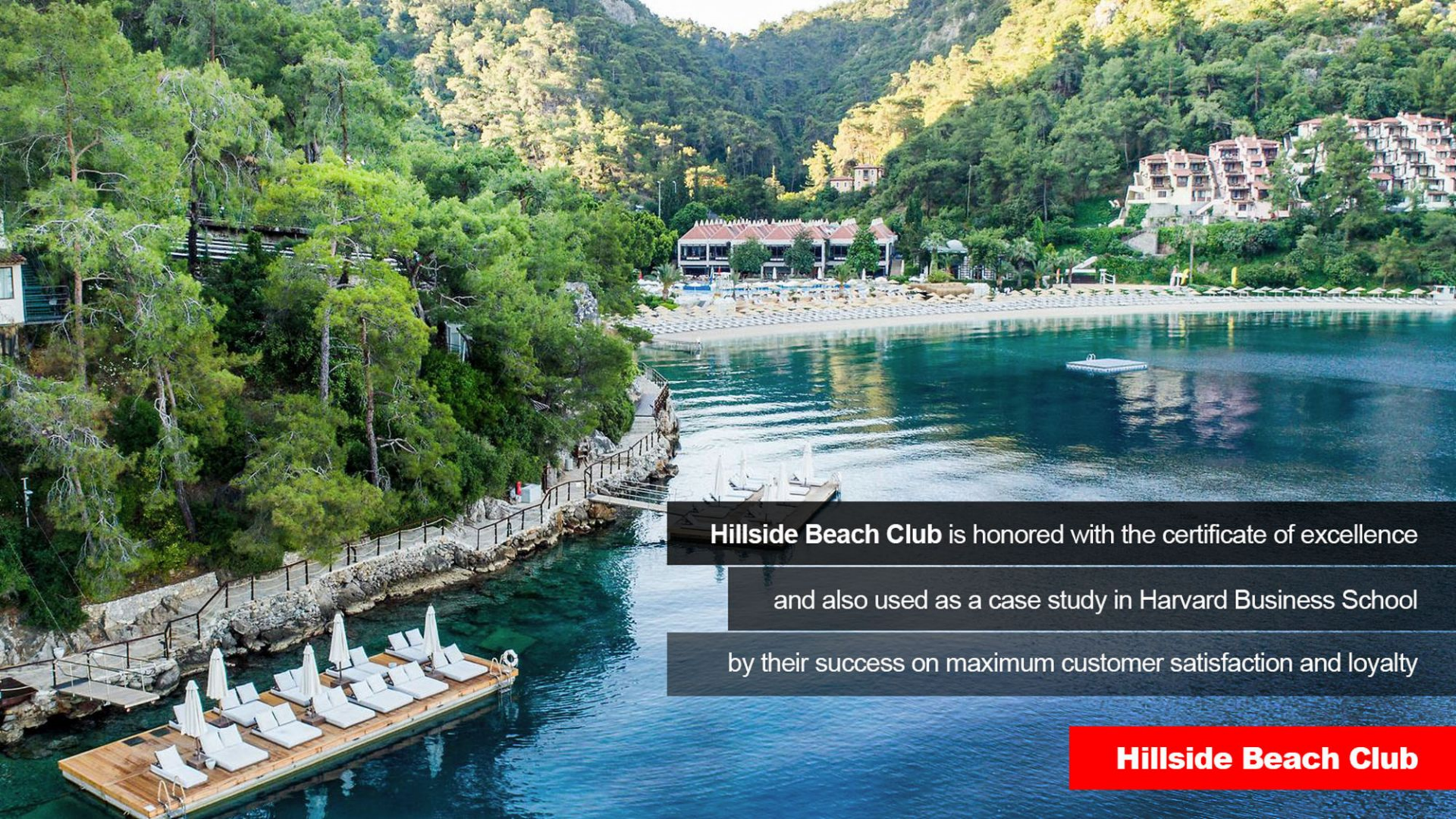
**Adalya Oteller Grubu,
Elektraweb'i Tercih Etti!**

Adalya Elite Lara Hotel - 641 Oda
ANTALYA



**ELEKTRAWEB is the
Choice of Prestigious Hotels**





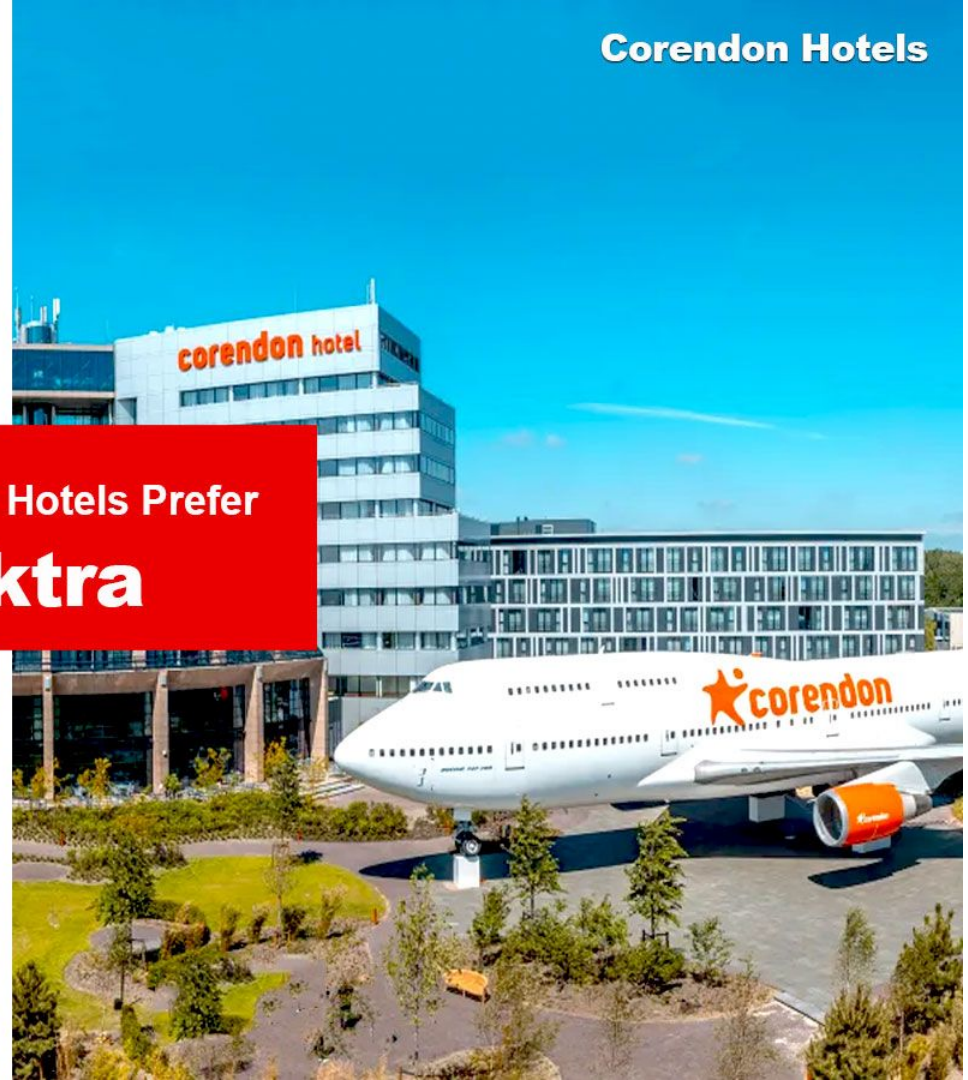
Hillside Beach Club is honored with the certificate of excellence
and also used as a case study in Harvard Business School
by their success on maximum customer satisfaction and loyalty

Hillside Beach Club

Titanic Hotels



Corendon Hotels



Ramada Resorts



Multinational Hotels Prefer

Elektra

Theme Parks are managed end to end by Elektraweb Technologies

The Land of Legends, one of the Turkey's centre of attraction uses Elektra for online ticketing and POS

The Land of Legends

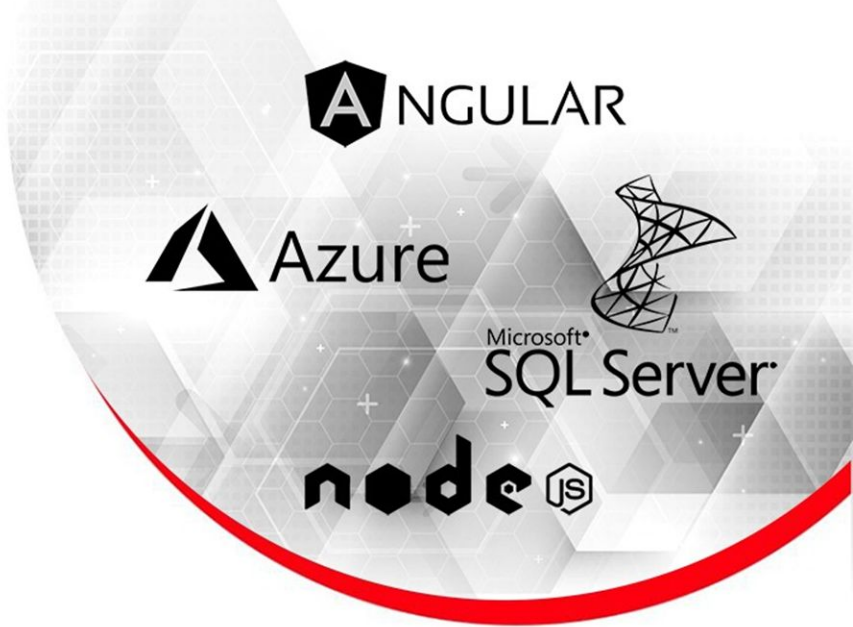


WHY DID THEY PREFER US?



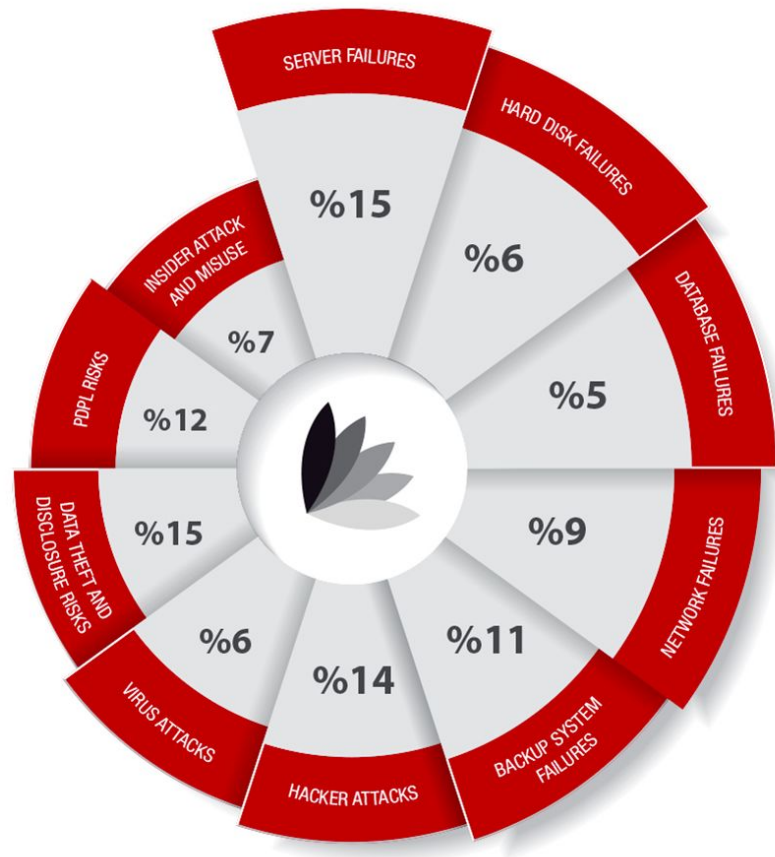
We Always Use The Latest Technology

Due to its nature, **Elektraweb** instantly reflects all technical updates to its users. Thus, version update processes are eliminated and users always use the most up-to-date technology.



With Elektraweb
ZERO COST – ZERO RISK

Elektraweb offers safer and more comfortable working order. It minimizes your direct responsibility against all possible risks and legal regulations. In addition, it provides the convenience of operating different systems in integration and full efficiency.



We Increase Revenues of Hotels with Online Reservation, Channel Management and Rate Manager

Google

Booking.com

Expedia®

airbnb

Jolly

tatilsepeti

MERCANDMC

otelz.com

hotelbeds

HalalBooking

Hotels.com

etstur

gezinomi
her gün tatil olsa...

OSTROVOK.RU

Sabre

hotwire

AirAsiaGo.com

tatil.com

otelfiyat

Setur

Prime Travel

agoda

PRESTIGIA
SELECTED HOTELS RESERVING

EGENCIA
BUSINESS TRAVEL - EXPEDIA, INC.

HalalTravels.com

ORBITZ

Smith
Mr & Mrs Smith

iCall

wotif

HotelsPro
Global Travel Wholesaler

eDreams
ODIGEO

odamax

sunhotels.

travelocity

W2M
WORLD2MEET
DYNAMIC TRAVEL PARTNER

Ctrip

adonis.com
Global Online B2B Channel

lastminute
.com

HyperGuest

HOSTELWORLD

hoojoozat.com
Online hotel booking

Hotelopia

Our Channel Manager Partners

amadeus

HotelRunner

SiteMinder

TRAVELLINE

extranetwork

yieldPlanet

BookLogic

STAAH

HOTEL LINKAGE

PHOBS

reseliva

Hotel Management with Artificial Intelligence on Elektraweb

- Reservation Assistant
- Order Taker
- Yield management
- Reputation Management
- Personalized Accommodation
- Sustainability
- Room service



As occupancy
increases,

**your price
increases**

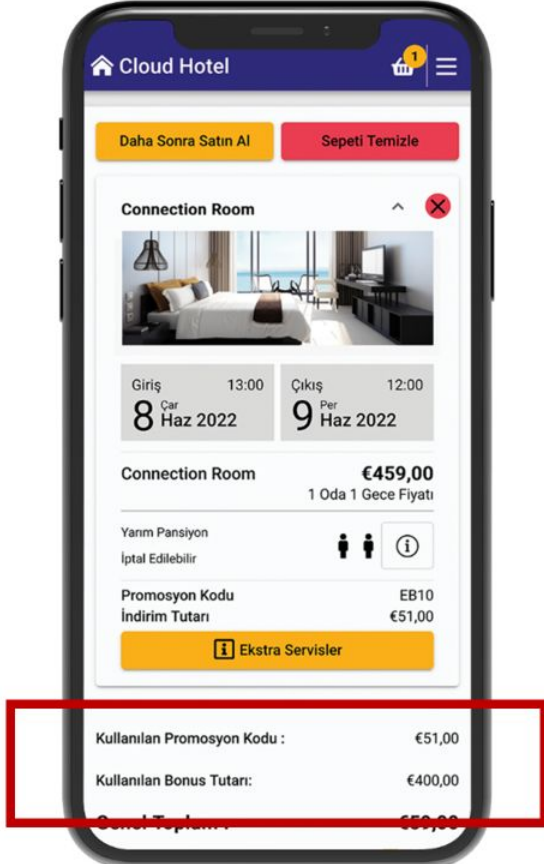
Occupancy

Price

Pricing is Very Convenient With The Quota Contract Feature

With Elektraweb's dynamic pricing system that increases as occupancy increases, provide advantages to your guests who make early reservations, and earn more! While the first reservations are received with high discounts, as the hotel occupancy increases, the discounts of other reservations that fall in the same period gradually decrease and increase to the contract prices.

Using Points and Bonuses in Online Reservations



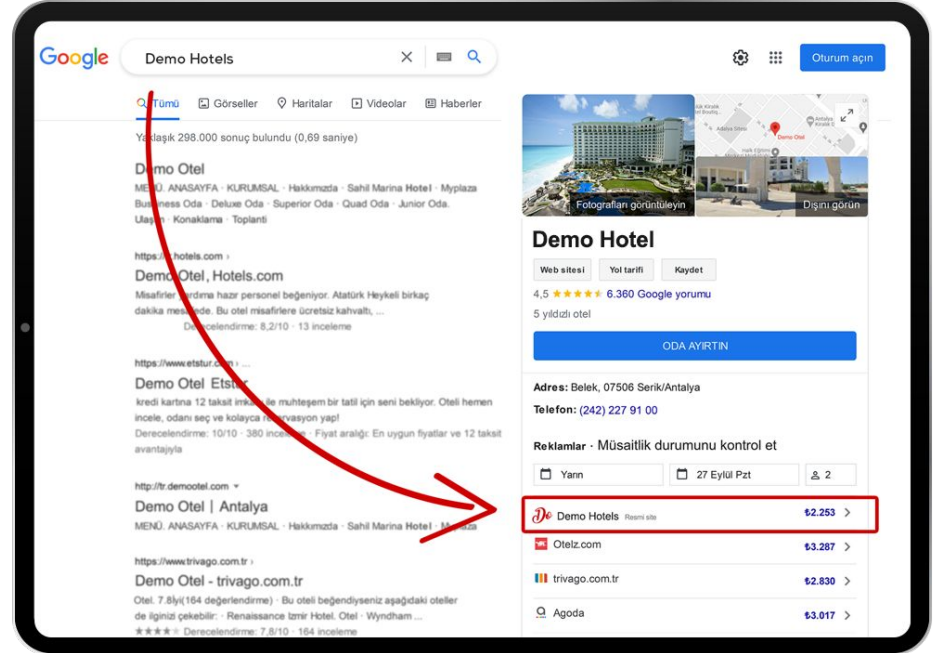
Thanks to the Membership and Loyalty Module that works fully integrated with the Front Office, Online Reservation and CRM modules, you can provide your guests with 3 important advantages

- Discounts from reservations,
- Bonuses earned from reservations,
- Discounts and free service privileges they will earn while staying at the hotel

With automatic definitions, guests can gain special discounts from departments such as restaurants, bars and SPA, a la carte restaurant reservations, beach use, the right to participate in some activities and free certain services can be provided

Take Your Place on GOOGLE with Elektraweb

Thanks to **Elektraweb-Google Hotel Booking Integration**, hotels get to the top of Google searches, publish price-availability and receive direct online reservations without paying any commission.



We Provide 15 Solutions In One Package



E-INVOICE



ACCOUNTING



CHANNEL MANAGER



RESTAURANT MANAGEMENT



HOTEL MANAGEMENT



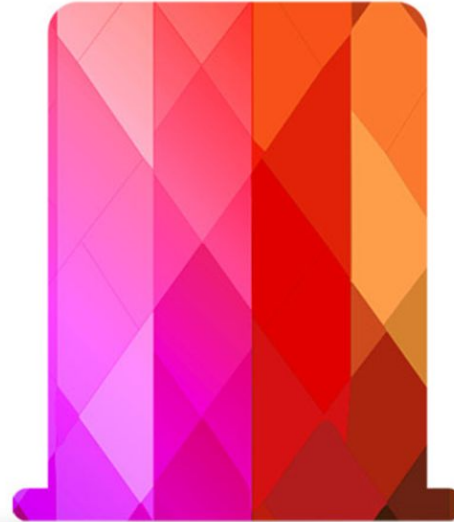
GUEST MANAGEMENT



ONLINE RESERVATION



HOTEL



CRM



ID READER



CALL CENTER



SPA



INVENTORY



HOTSPOT



SALES BANQUET



HUMAN RESOURCES



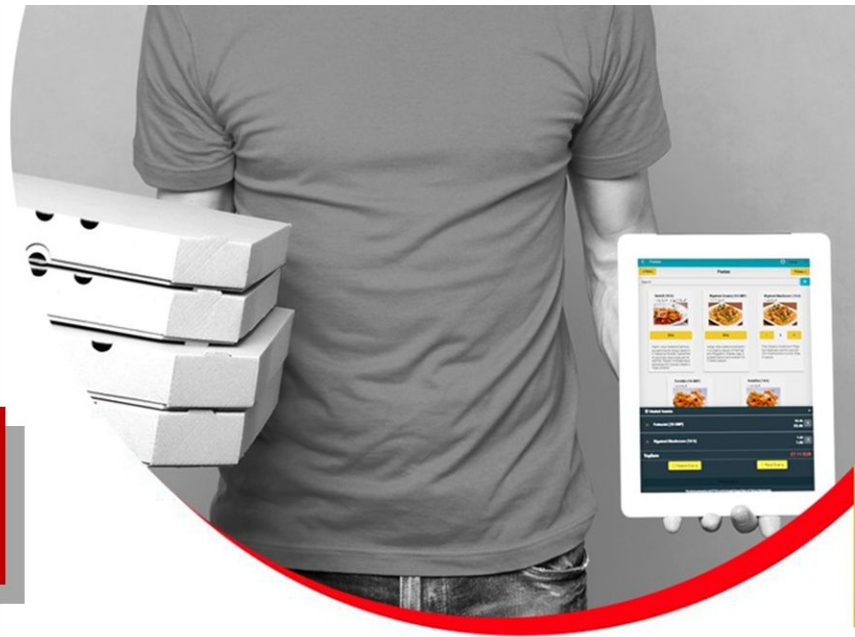
With Web Based POS

We provide Flexibility and Cost Advantage
for Hotels and Restaurants



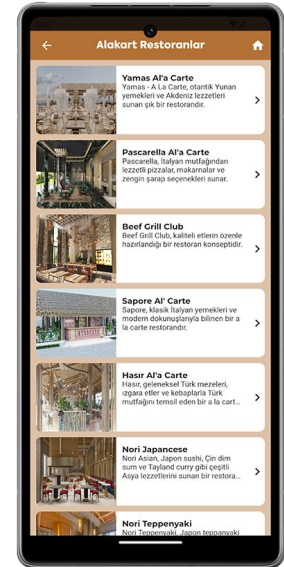
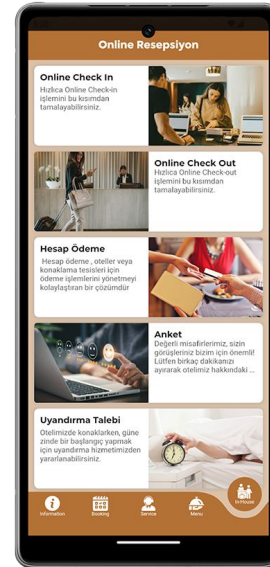
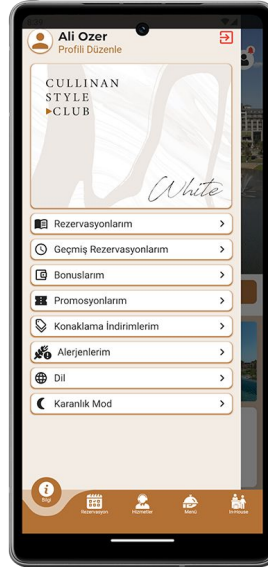
Elektraweb POS at All Sales Points

Elektraweb POS can be used at sales points within the hotel such as restaurants, cafes, beauty centers, SPAs and boutiques. Apart from hotels, it can also be used easily in small businesses that target package ordering by switching to online commerce.



Guest App

With the fully customizable Mobile App, access to all the services your hotel offers is at your guests' fingertips.



We Integrate Easily To 3rd Party Software

Elektraweb can be easily integrated via web services with door locks, telephone exchanges, building heating and cooling systems, IP TV, Pay TV, Internet logging systems, ID reading solutions and door access systems.





Our Training and Support Team
Our support team is available
7/24

Detailed Presentations of Other Modules of ELEKTRAWEB

[Elektraweb Front Office](#)

[Elektraweb Channel Manager](#)

[Elektraweb Restaurant POS Manager](#)

[Elektraweb ERP](#)

[Elektraweb Human Resources](#)

[Elektraweb Stock Tracking](#)

[Elektraweb CRM and Loyalty](#)

Thank You

