

All-In-One, Cloud & Web-Based

## **Hotel Management Software**















### All - In - One Solution

Elektraweb is the most comprehensive cloud hotel management software on the market; it is a full PMS including booking engine, channel manager, rate manager, POS, and other addditional modules. It has all the features and functions your hotel may need







Elektraweb is hosted by Microsoft Azure and can be used by any web browser therefore it is accessible from any computer or mobile device anywhere in the world. Compared to on-premise systems, it is much more efficient due to its on-the-go accessibility





## **Latest Technology**

Elektraweb uses the latest technology (Google's Angular Framework, Reactive Web Programing and NodeJS) that is why it is extremely fast, efficient, and compatible with all devices and browsers











## 4,13

### **Cost Effective & High ROI**

Elektraweb has cloud hosting and SaaS license therefore it does not need any server, expensive licenses nor any maintenance or upgrade costs. That is why it is very cost effective and has the highest ROI







### Reliable

Elektraweb is hosted in Microsoft Azure Cloud Servers that may be the most powerful and protected data centers in the world. It is backed up in more than 24 points in the world.





### **Secure**

Elektraweb uses SSL for data transfer, secure tokens for authentication mechanisms, and several AI guard algorithms for malicious attacks. It is one of the best protected systems in the world.











## **Easy To Use**

Since Elektraweb uses Google's Material Design which has a very familiar interface, it is both user-friendly and easy to use





### **Mobile**

It is completely responsive and fully functional on tablets and phones in addition to desktop systems





## **Multi Property**

Elektraweb has many special functions and reports for group hotels and chains. It provides shared consolidated reports for occupancy, income, ADR, and aggregation of financial statements. It also provides shared use of information about guests, agencies, and reservations





### **Customizable**

Elektraweb is easily customizable for any size and type of hotel due to its flexible parameters





### **Scalable**

Since it is hosted in cloud servers, CPU power and storage capacity can be easily expanded or decreased depending on your needs





## **Interoperable**

Elektraweb has a public API for communication with other systems, so integration to other external systems such as banks, door locks, and pay to etc. can easily be done





## **Enhanced Support**

Elektraweb has  $24 \times 7$  online support; an expert will be with you looking at the same screen anytime you need



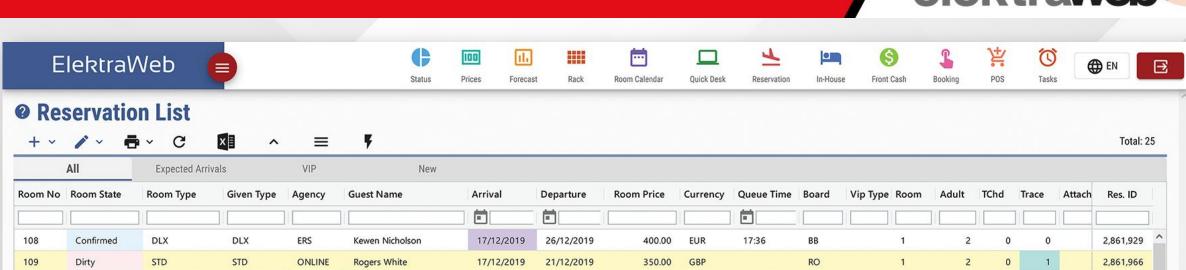




- Reservation
- Front Desk
- Front Cash
- Housekeeping
- Technical Service
- CRM
- Night Audit
- Contract Management
- Sales & Marketing
- Banquet & Catering
- Integration with PBX, Door Lock, Pay TV
- Accounting
- Reports
- Online Checkin
- ID & Passport Reader

### **RESERVATION**





108	Confirmed	DLX	DLX	ERS	Kewen Nicholson	17/12/2019	26/12/2019	400.00	EUR	17:36	ВВ	1	2	0	0	2,861,929
109	Dirty	STD	STD	ONLINE	Rogers White	17/12/2019	21/12/2019	350.00	GBP		RO	1	2	0	1	2,861,966
306	Dirty	DLX	PNR	BOOKI	Dominic Moore	17/12/2019	26/12/2019	400.00	EUR		FB	1	2	0	0	2,861,927
307	Confirmed	PNR	PNR	ERS	Zachary West	17/12/2019	26/12/2019	378.00	GBP		RO	1	2	3	0 1	2,861,932
307	Confirmed	PNR	PNR	ERS	Share With Zachary West	17/12/2019	26/12/2019	0.00	GBP		RO	0	0	0	0	2,861,996
308	Clean	DLX	PNR	ERS	Chris Nicholson	17/12/2019	26/12/2019	412.00	GBP	17:36	FB	1	2	0	0	2,861,933
309	Dirty	PNR	PNR	TUI	Wesley Holmes	17/12/2019	26/12/2019	462.00	GBP		ВВ	VIP 2 1	2	0	0	2,861,931
408	Touched	STD	STD	ONLINE	Bishop Gray	17/12/2019	25/12/2019	0.00	TRY		RO	1	2	0	0 2	2,730,274
103	Confirmed	STD	STD	ONLINE	Lewis Jackson	17/12/2019	22/12/2019	150.00	USD		RO	1	2	0	0	2,730,272
303	Touched	STD	PNR	ONLINE	Adams Foster	17/12/2019	23/12/2019	85.00	EUR		RO	1	2	0	0	2,861,994
505	Touched	DLX	DLX	TUI	Share With Leonard You	18/12/2019	26/12/2019		GBP		ВВ	0	0	0	0	2,862,000
505	Touched	DLX	DLX	TUI	Leonard Young	18/12/2019	26/12/2019	50.00	GBP		ВВ	1	2	1	0	2,861,934
305	Confirmed(O	STD	PNR	ONLINE	Rogers White	18/12/2019	21/12/2019	1,242.00	TRY		НВ	1	2	0	0	2,739,241
403	Confirmed	SUIT	SUIT	ERS	Oswald Carter	19/12/2019	26/12/2019	423.00	GBP		ВВ	VIP 2 1	2	0	0	2,861,925
405	Clean	DLX	SUIT	EXPEDIA	Nail Hill	19/12/2019	26/12/2019	120.00	USD		FB	VIP 1 1	2	0	0	2,861,935
113	Clean	STD	STD	ONLINE	Gert Wagner	20/12/2019	30/12/2019	0.00	TRY		НВ	1	2	0	0	2,730,494
301	Confirmed	PNR	PNR	TALYA	Hector Russell	20/12/2019	26/12/2019	500.00	EUR		FB	VIP 2 1	3	1	0	2,861,928
101	Clean	STD	STD	ONLINE	Jones Hunt	20/12/2019	24/12/2019	0.00	TRY		FB	1	2	0	0	2,730,277

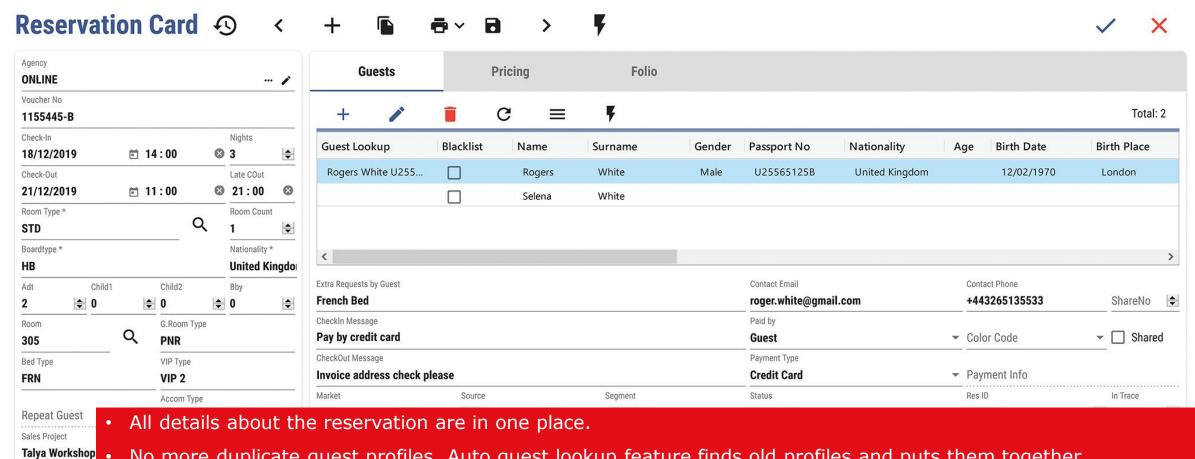




- You can list, sort, group, and filter all of your reservations by any criteria with a single click.
- By the help of color codes, important information becomes more visible.
- All functions are accessible with a single click after selecting a single line or multiple lines.
- All screens can be exported to Excel or to the printer in different formats.
- In the listings multiple sorting, filtering, searching, grouping are standardized.
- Thanks to its digital archiving capability, one or more documents can be stored in the related record by scanning or uploading.
- Users can view only the allowed screens and run the allowed functions depending on their authority.

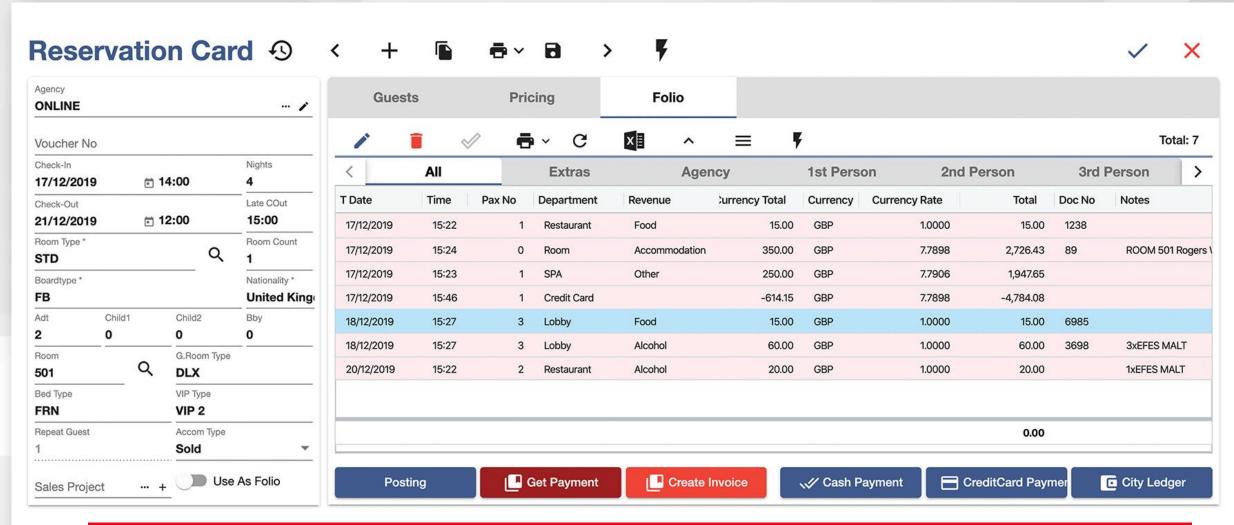
#### **RESERVATION CARD**





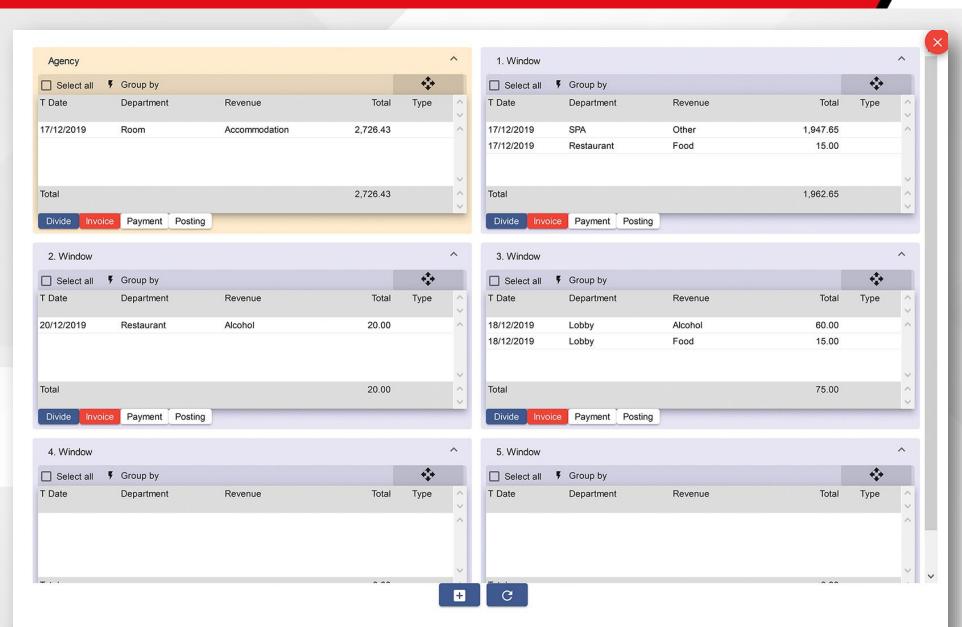
- No more duplicate guest profiles. Auto guest lookup feature finds old profiles and puts them together.
- There is access to room type availability for the current reservation period with a touch of a button.
- It has the ability to block rooms with one click.
- It has unlimited profile recording ability.
- There is authority control for access to the pricing tab; all data related to pricing is in one place.





- Since payment, posting and invoicing can be done by a touch of a single button, it saves times.
- Transactions can be entered in different currencies and it provides automatic conversion





 The room folio can be distributed to many different windows and each window can be separately billed.



South Point Hotel

Som Pour

103 Folio

09/01/2020 15:07

Different types of folio print

outs can be taken.

Agency: BOOKING.COM

Guest Names: Glen Fernando / Yurimia Presentacion

Res ID: 2792087

Room: 103

Pax: 2+0+0+0

Check-In:

Room Type: STD

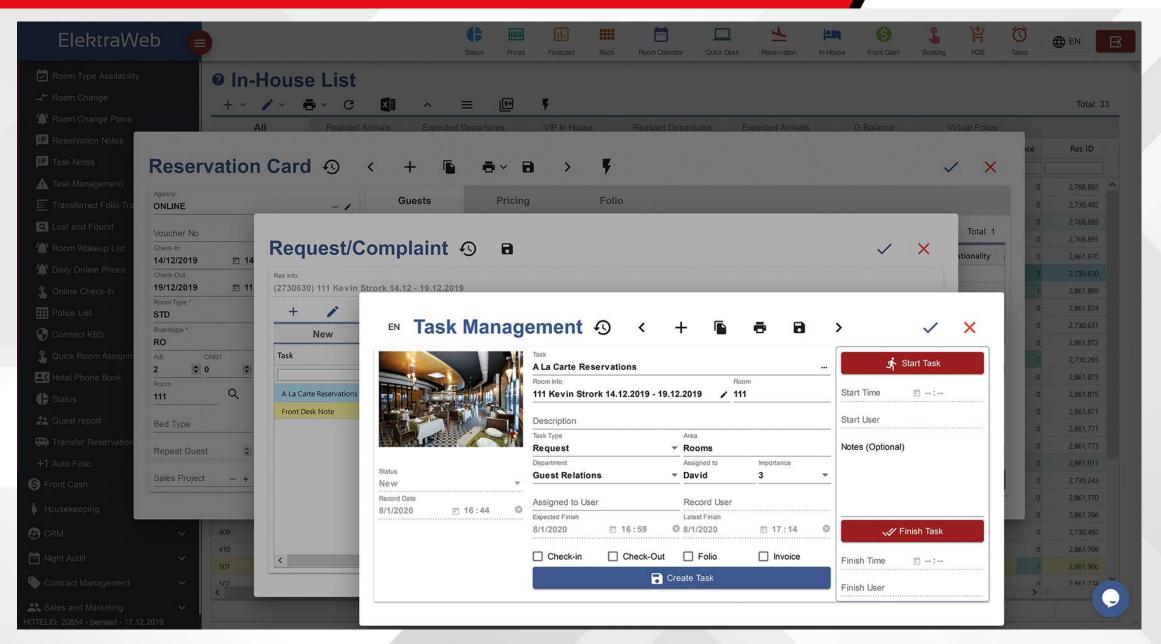
Check-Out: 25/11/2019 00:00

18/11/2019 00:00

Total	Currency Rate	Currency	Currency Total		Notes	Revenue	Department	Pax No	T Date
-150.00	1.0000	GBP	-150.00			Food	Restaurant	0	16/11/2019
863.60	5.7573	USD	150.00	l Brown	ROOM 109 Daniel	Accommodation	Room	0	17/11/2019
863.60	5.7573	USD	150.00	l Brown	ROOM 109 Daniel	Accommodation	Room	0	19/11/2019
3,315.58	1.0000	GBP	3,315.58	Stay)	Auto CityLedger (S		CityLedger	0	20/11/2019
880.66	7.3388	GBP	120.00			Other	SPA	1	21/11/2019
5,773.44									
1,727.20	300.00		USD	Room	-150.00	-150.00	GBP		Restaurant
	300.00		USD	Room Room	-150.00 - <b>150.00</b>	-150.00	GBP		Restaurant Restaurant
1,727.20	300.00		USD			-150.00 3,315.58	GBP GBP		

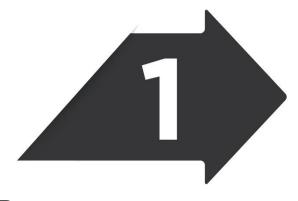
#### **CRM - GUEST RELATION**







## TASK MANAGEMENT



### Request

All requests and complaints entered get included to the automatic task management.



### Task

The expected completion time is determined according to the definition of the task, the department, the authority, and the importance.



### Work

The task falls to the screen of the relevant unit or mobile device. The person receiving the call starts by pressing the "start task" button and ends by pressing the "complete" button.

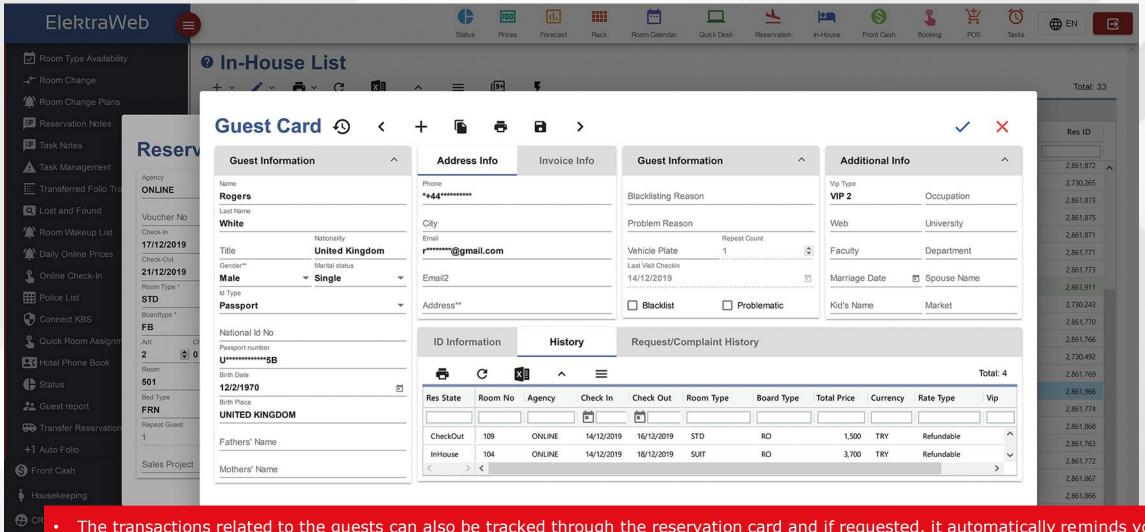


#### **Control**

If the task is not scheduled and/or does not end in the max time frame, the message is automatically sent to a higher authority.

#### **CRM - GUEST RELATION**





- The transactions related to the guests can also be tracked through the reservation card and if requested, it automatically reminds you these transactions during check-in, check-out, folio, and invoicing.
- Operations like VIP, setup, and prepay control get defined both as a reminder and as a task to the relevant section.

### **DAILY STATUS**





- Daily status window provides all critical information about the hotel on a single screen.
- You can view your hotel's occupancy, revenue, forecast, even call center notes both in graphs and lists.

### **CHANNEL MANAGER**

















Room Calendar





















### **Price and Availability**























∨ Room <del>_</del> / Date	05 Oca	06 Oca	07 Oca	08 Oca	09 Oca	10 Oca	11 Oca	12 Oca	13 Oca	14 Oca	15 Oca	16 Oca	17 Oca	18 Oca
✓ Standard								^						
Rate	200	200	200	200	200	200	300	400	400	400	400			
Rooms to Sell	32	32	32	32	32	32	32	32	32	32	32	32	32	32
Stop Sell	0	0	0	0	0	0	0	0	0	0	0	0	0	0
✓ Deluxe Room														
Rate	400	400	400	400	400	400	600	800	800	800	800			
Rooms to Sell	20	20	20	20	20	20	20	20	20	20	20	20	20	20
Stop Sell	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Family Room														
Rate	600	600	600	600	600 *	600 *	900 *	1,200 *	1,200 *	1,200 *	1,200 *			
Rooms to Sell	11	11	11	11	11	11	11	11	11	11	11	11	11	11
Stop Sell	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total	61	61	61	61	61	61	61	61	61	61	61	61	61	61

Booking.com

a few seconds ago



a few seconds ago



a few seconds ago





a few seconds ago









#### **CHANNEL MANAGER**

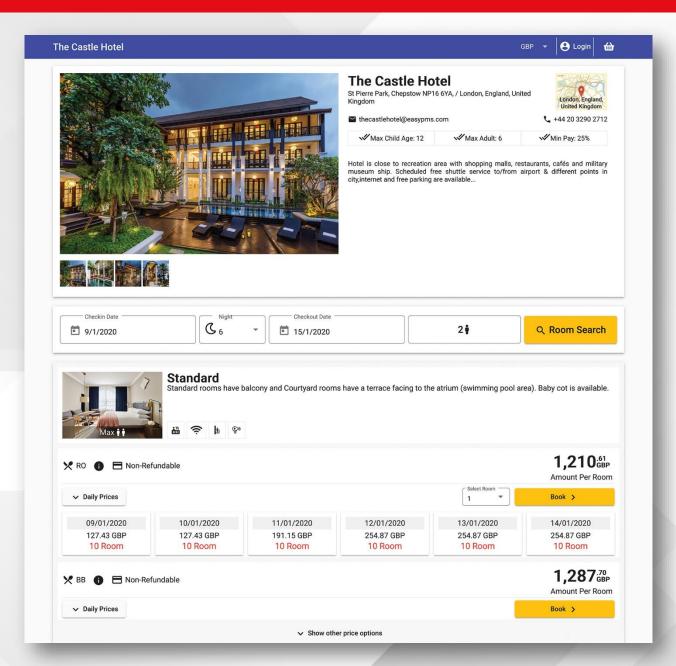


hotelbeds If a hore we work	<b>€</b> Expedia <sup>®</sup>	Booking.com	SRBITZ	trivago	Hotels.com	HotelsPro	Hotwire
make Wy trip	easytobook	HotelTr vel	AsiaRooms	LateRooms.com	agoda	OSTRQVOK.RU	₽RESTIGIA
AirAsia <b>Go</b> .com	→ EGENCIA	DECOM FIELD STATES	© tatil.com	Hotels <b>Pro</b> Godal Travel Wholesaler	<b>△ otel.</b> com	wotiff, the home of holidays	venere.com

- Elektraweb has an integrated channel manager which does not only synchronize online channels (Booking, Expedis, Hotelbeds, Hotelspro etc) but also receives the reservations in the hotel.
   That is why it is much easier and more effective.
- Elektraweb has two-way
   connection that is occupancy
   information and prices are sent
   to channels and reservations are
   received.
- Elektraweb channel manager system is very flexible. In addition to sending and receiving options, availability, discounts, and prices can be revised according to channels.
- Virtual room types can be used and virtual room type availability can be formulated based on actual room types.

### **BOOKING ENGINE**

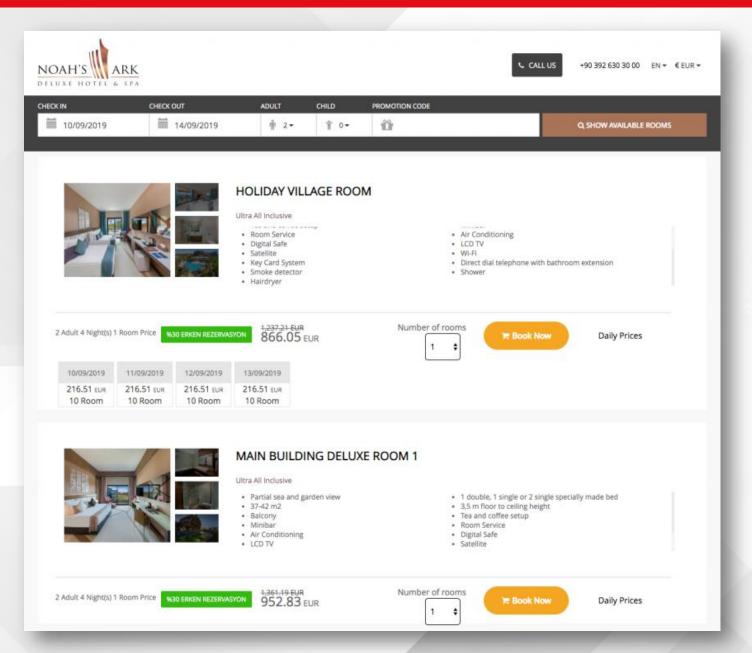




- It has an easy and fast interface.
- The view of booking page (content, colors, font, theme, back font etc.) can be customized according to the corporate identity of the hotel.
- Multiple reservations for different dates and room types can be done at once.
- It provides daily price and availability for each room along with the total price.
- It shows net prices besides showing prices and discounts separately.
- It lists all different price options for the same room such as refundable, nonrefundable, with or without breakfast.
- It is multilingual and multi currency. Daily currency rates are automatically updated.

### **BOOKING ENGINE**





- During the reservation, customers can be monitored and contacted by online chat, they can click and talk, send call me forms.
- When a reservation is made, it sends a notification by SMS and e-mail both to the guest and the hotel.
- Different payment options such as cash, wire transfer, pay at hotel, credit card, and guarantee by credit card are provided.
- Guests can use promotion codes or previously earned bonus points.
- It is multilingual and multi currency. Daily currency rates are automatically updated.

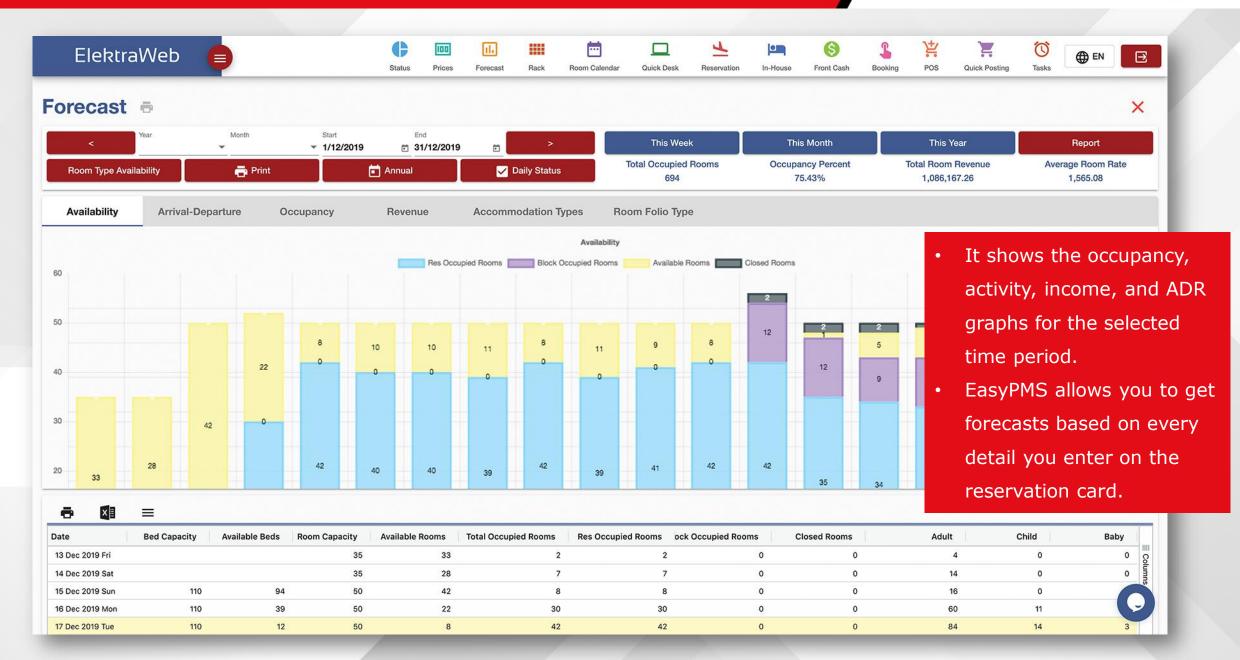


*					Rate	Manage	er					×
				rt date /1/2020		26/1/2020	=	Submit				
	16 Jan	17 Jan	18 Jan	19 Jan	20 Jan	21 Jan	22 Jan	23 Jan	24 Jan	25 Jan	26 Jan	27 Jan
The Castle Hotel	252.21	93.4	74.45	103.98	308.2	364.01	369.49	272.36	168.69	439.92	109.14	
Aloft London	269.77	83.64	75.39	94.24	98.95	367.54	-	-	364.01	194.37	109.56	
incoln Plaza	234.66	140.42	140.42	168.69	272.36	366.6	366.6	253.51	140.42	168.69	168.69	
Hampton By	-	75.1	69.09	69.09	89.12	219.29	439.92	-	304.21	109.14	75.1	
DoubleTree B	-	74.45	74.45	83.88	83.88	279.37	404.53	369.49	-	182.57	83.88	
Minimum	234.66	74.45	69.09	69.09	83.88	219.29	366.6	253.51	140.42	109.14	75.1	
Maximum	269.77	140.42	140.42	168.69	272.36	367.54	439.92	369.49	364.01	194.37	168.69	
Average	252.21	93.4	89.84	103.98	136.08	308.2	403.68	311.5	269.55	163.69	109.31	
Recommended	233.66	73.45	68.09	68.09	82.88	218.29	365.6	252.51	139.42	108.14	74.1	
Our Price €	•	•	•	•	•	•	•	•	•	€	•	
	233,66	73,45	68,09	68,09	82,88	218,29	365,6	252,51	139,42	108,14	74,1	

- With ElektraWeb rate manager, you can analyze the prices of your competitors in all sales channels and determine the most optimum price to maximize your profit and occupancy
- Early booking reservation discounts can be automatically calculated according to occupancy rate of the period
- Automatic discount calculations can be formalized for daily reservations according to the time of the day. For example %10 decrease for every two hour after 16:00.

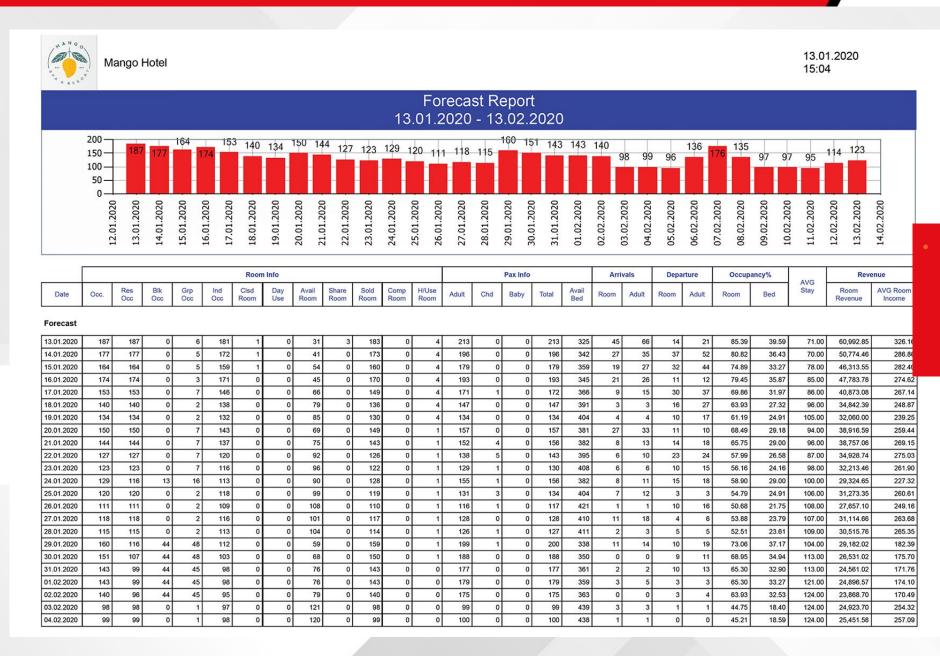
#### **FORECAST & ANALYSIS**





#### **FORECAST & ANALYSIS**





You can see past and future occupancy information with a single button.

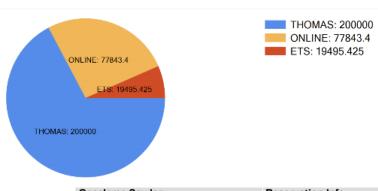


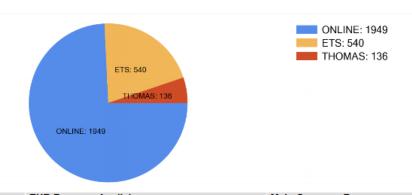
Agency Revenue Analizi (EUR) Forecast: 2019-07-26 - 2019-08-25

Room Count: 1329/1860 (71.45%) Bed Count: 2625 / 5890 (44.57%)

Periodic Total Revenue: 297,338.83 Average Room Income: 223.73 Average Pax Income: 113.27

You can access all the statistical information about the agencies, income, and accommodation all on one screen.

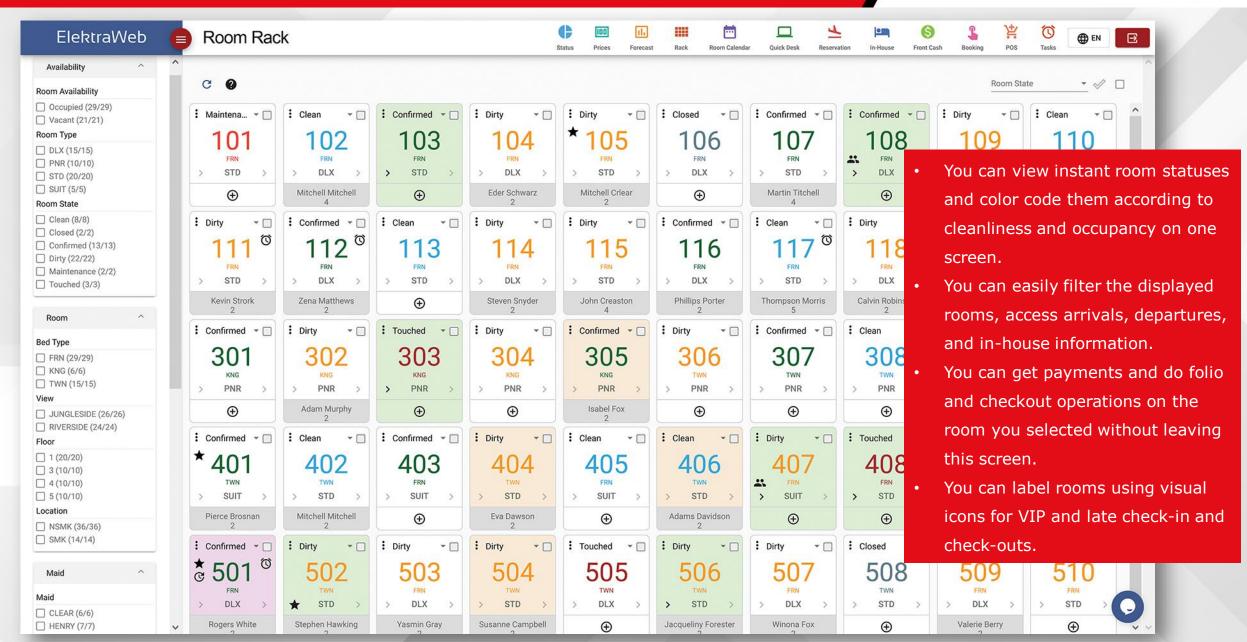




	Geceleme	Sayıları			Reservation Inf	0		EUR Revenue A	nalisis	Main Currency Revenue		
Agency	Room	Adult	P.Chd	F.Chd	Res.Count	AVG Day	AVG Adult	T.Revenue	Per Room	Per Adult	Main Cur.	Revenue MCur
THOMAS	97	136	C	) (	9	5.67	15.11	200,000.00	2,061.86	1,470.59	TRY	200,000.00
ONLINE	962	1949	C	) (	1115	9.14	1.75	77,843.40	80.92	39.94	TRY	77,843.40
ETS	270	540	C	) 0	311	8.20	1.74	19,495.43	72.21	36.10	TRY	19,495.43
	1329	2625	0	0	1435	8.91	1.83	3 297,338.83	223.73	113.27		297,338.83

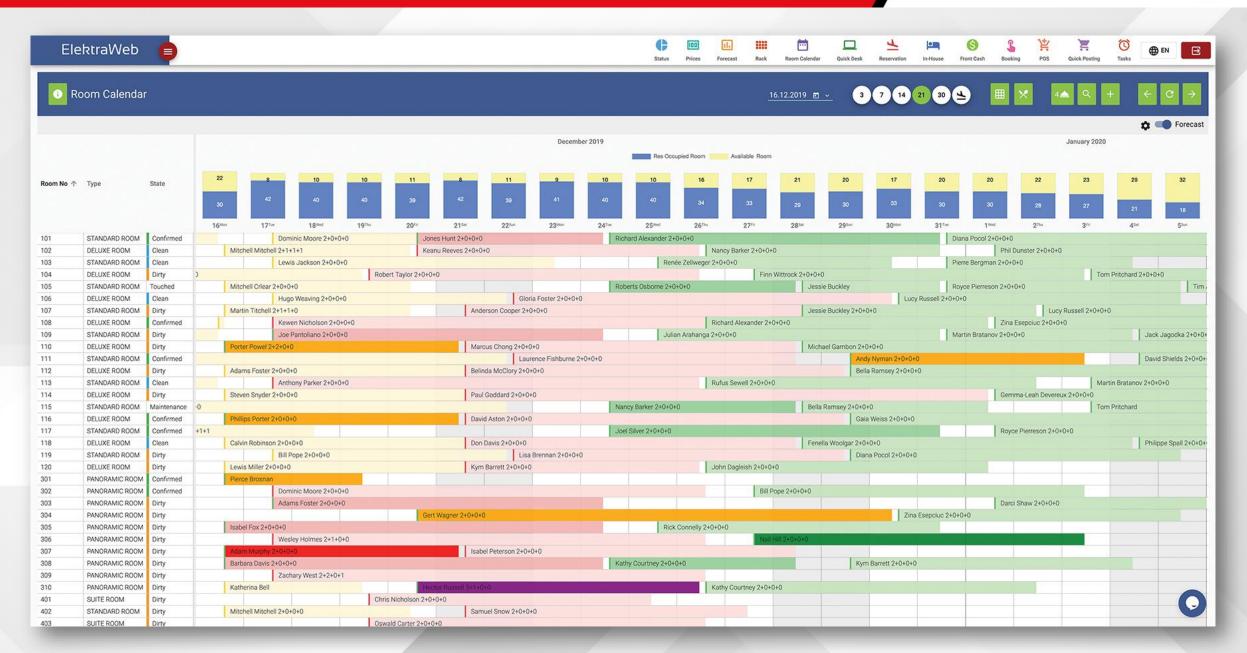
### **ROOMRACK**





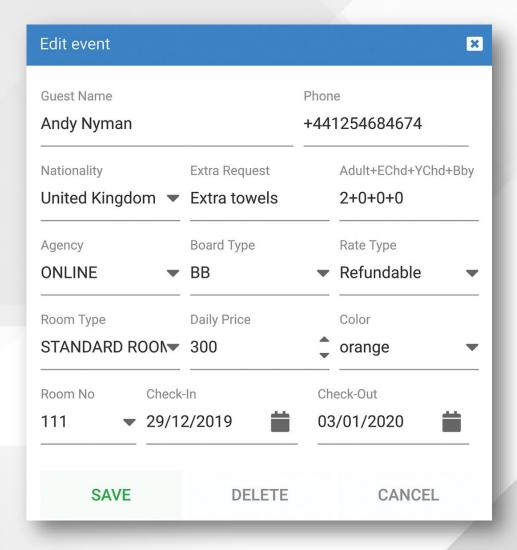
#### **ROOM CALENDER**





#### **ROOM CALENDER**





- It is designed in such a way that you can perform the entire operation of the front office (Reservation, Check-in, Check-out, Folio, Blockage, Payments)
- You can access the guest's reservation card, change room and date with a drag and drop, make collections, check-in/check-out transaction entry, and go to the folio.
- You can easily drag and drop a reservation around to modify its room number or accommodation range.
- You can also see your reservations from the online channels that yet not have been assigned a room on top of the blockage screen and drag and drop them to the suitable room.
- The number of empty rooms is displayed at the bottom of the room type and the full occupancy can be seen on top of the chart.
- On this same screen, online channels can be managed and POS transactions can be processed.

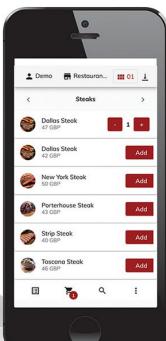
# **ELEKTRAWEB POS**





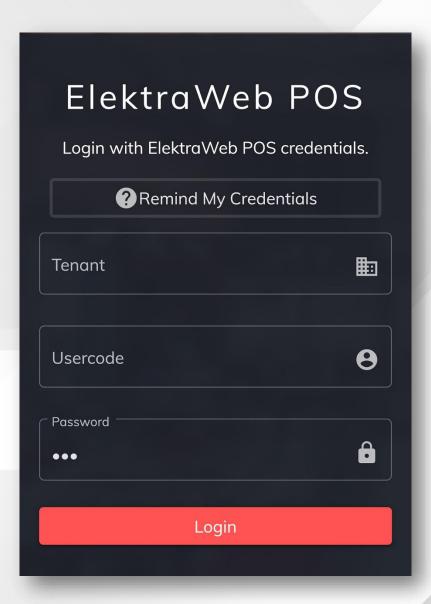
properties such as hotels, restaurants, bars, retails, and more.

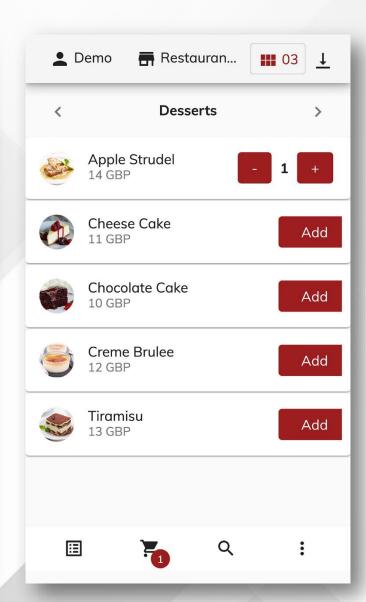
Order taking, preparing and serving processes can be followed and performance analysis can be done.



# **ELEKTRAWEB POS**



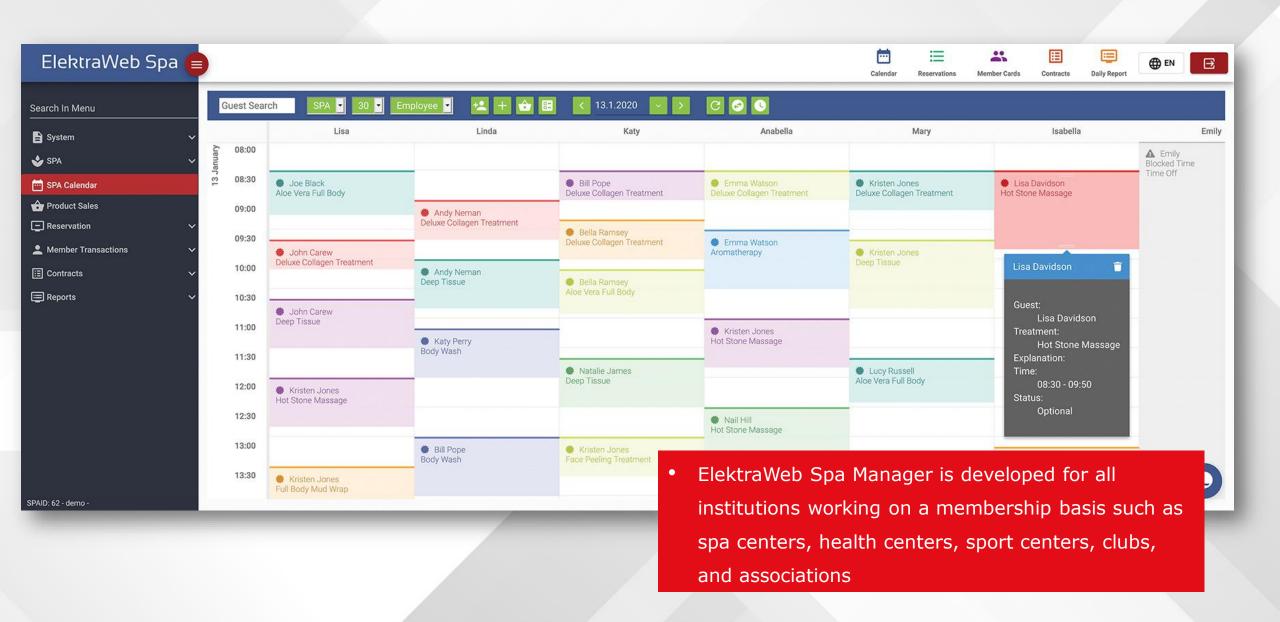




- Elektraweb POS can be used as an app on mobile devices and on the web browser. Therefore you can turn any kind of device into a mobile POS hand terminal and cash register.
- It provides digital menu and online ordering functions for the guests.

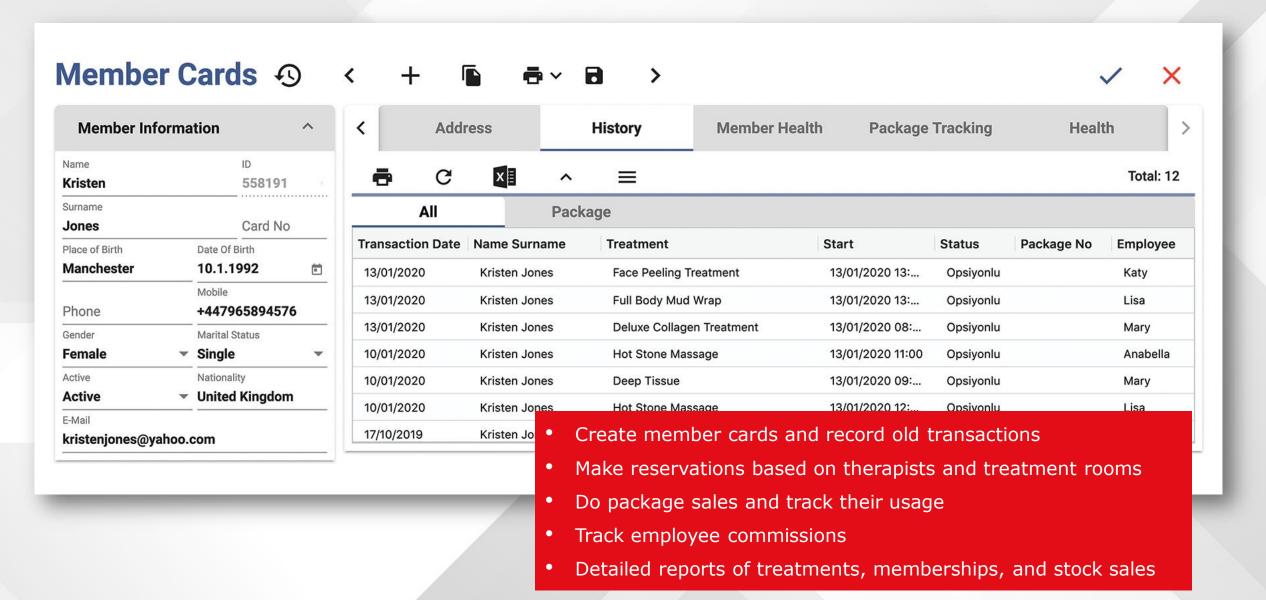
#### **ELEKTRAWEB SPA MANAGER**





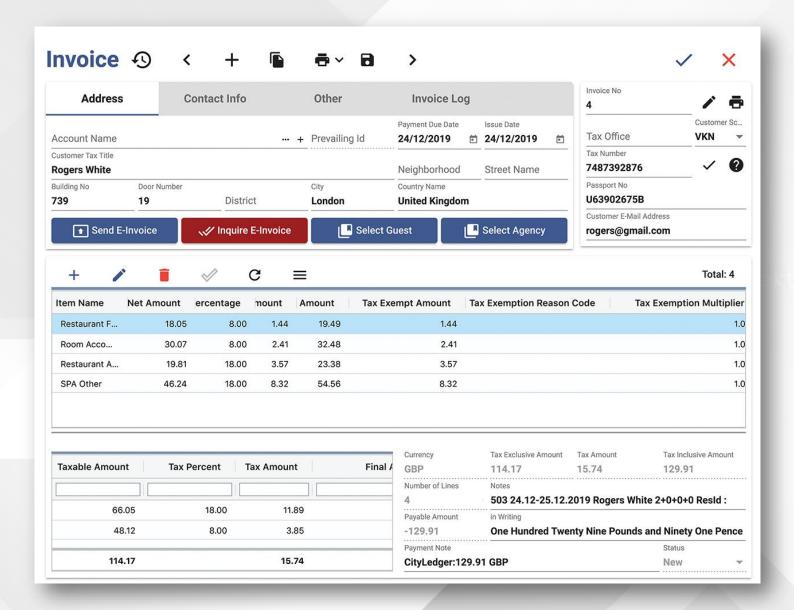
#### **ELEKTRAWEB SPA MANAGER**





#### **INVOICE & ACCOUNTS RECEIVABLE**

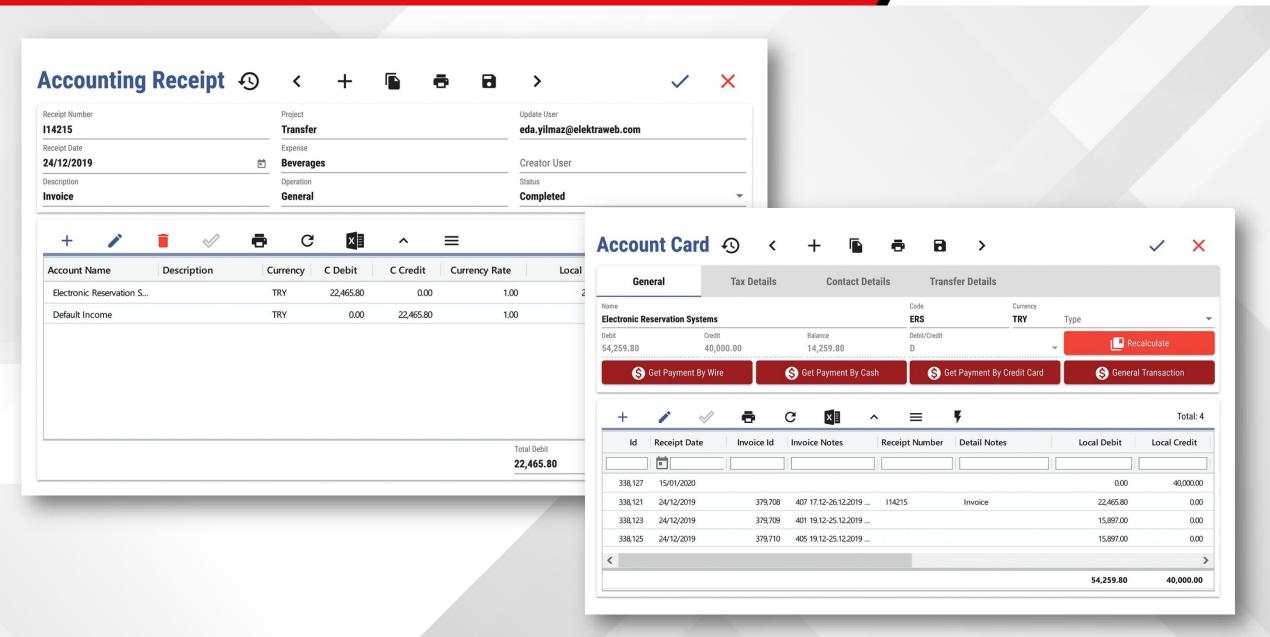




Elektraweb allows you to easily perform preliminary accounting transactions such as current account, credit-debit follow-up, cash follow-up, personnel account follow-up, invoice and waybill issuance, and follow-up of checks and promissory notes.

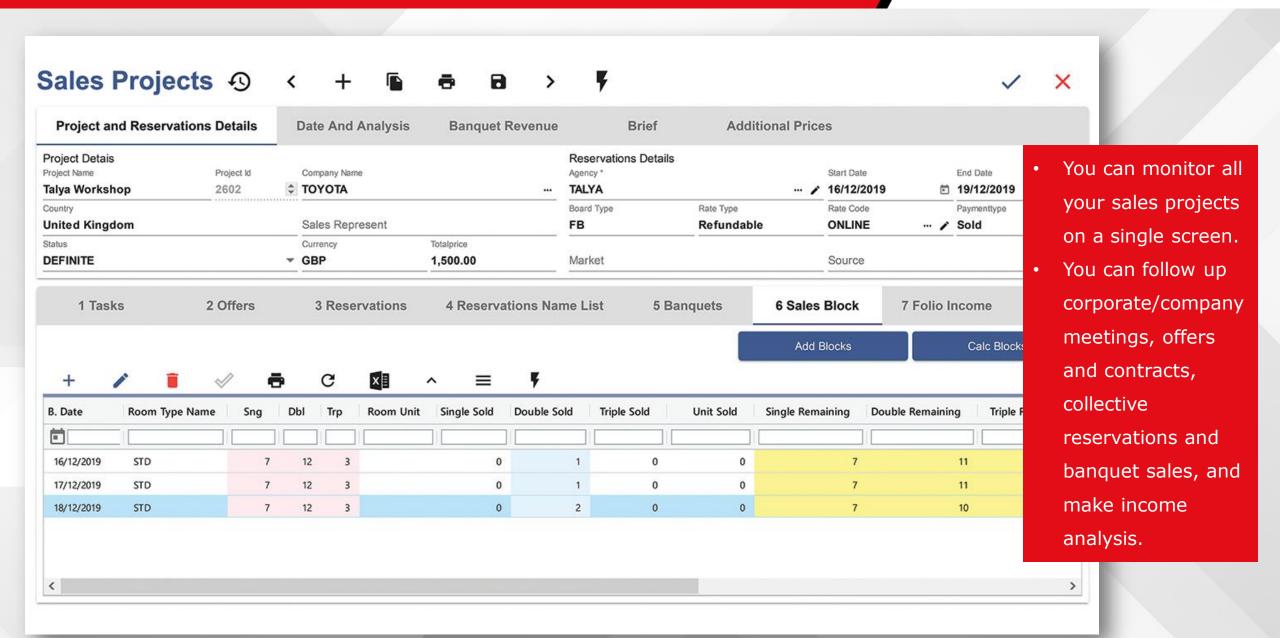
### **INVOICE & ACCOUNTS RECEIVABLE**





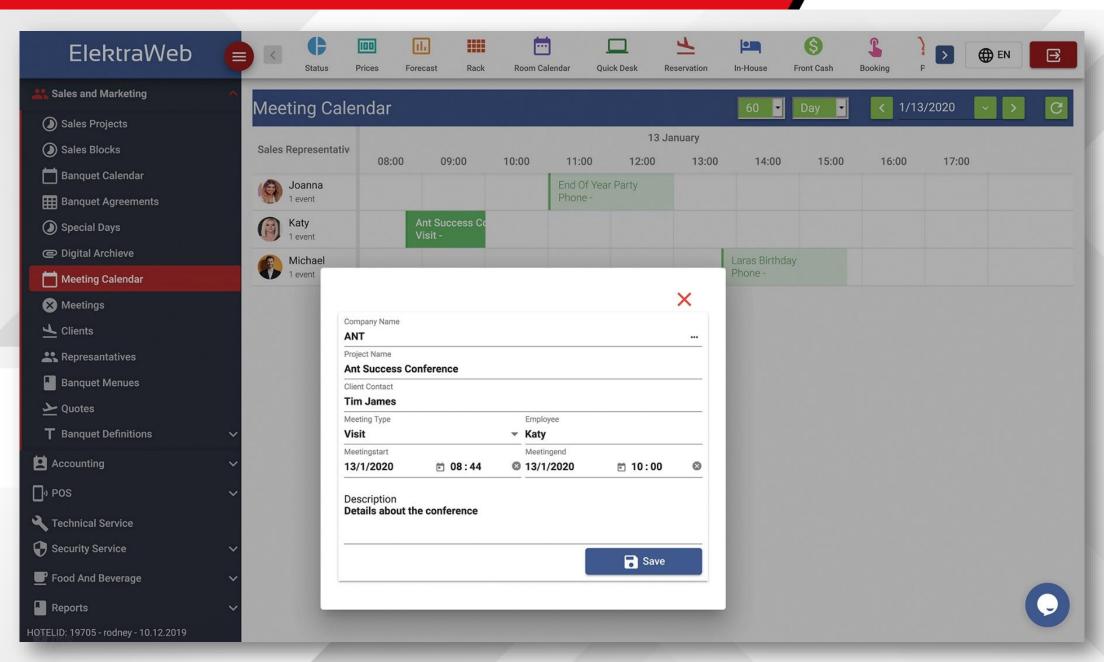
# **SALES PROJECTS**





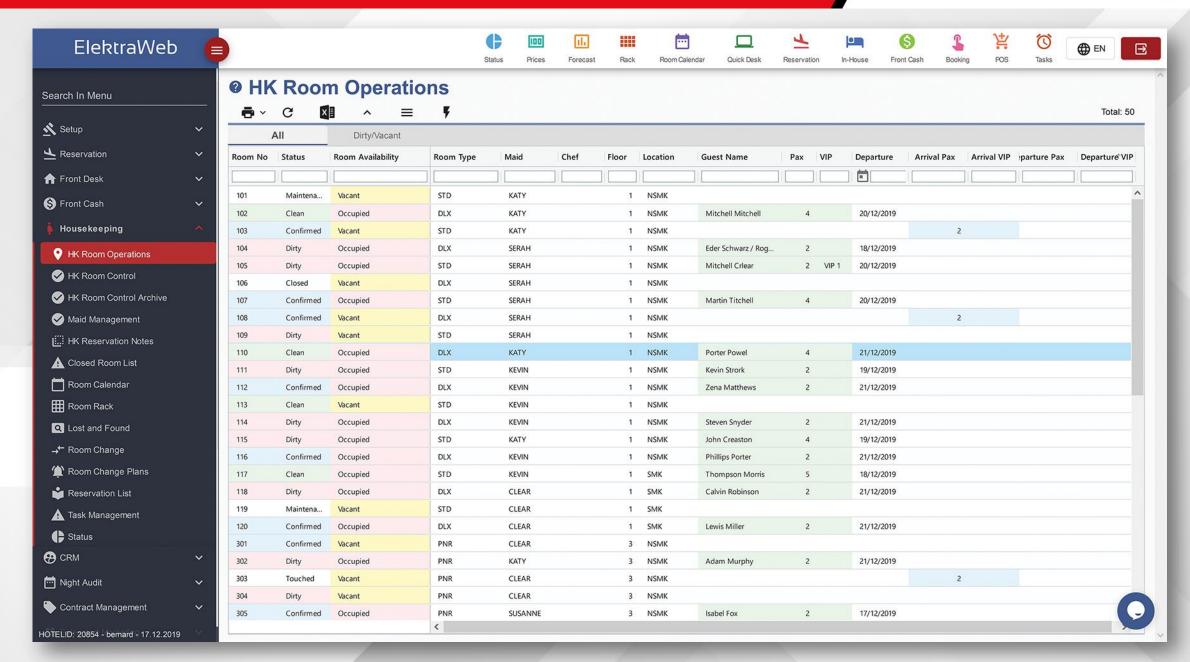
# **SALES PROJECTS**





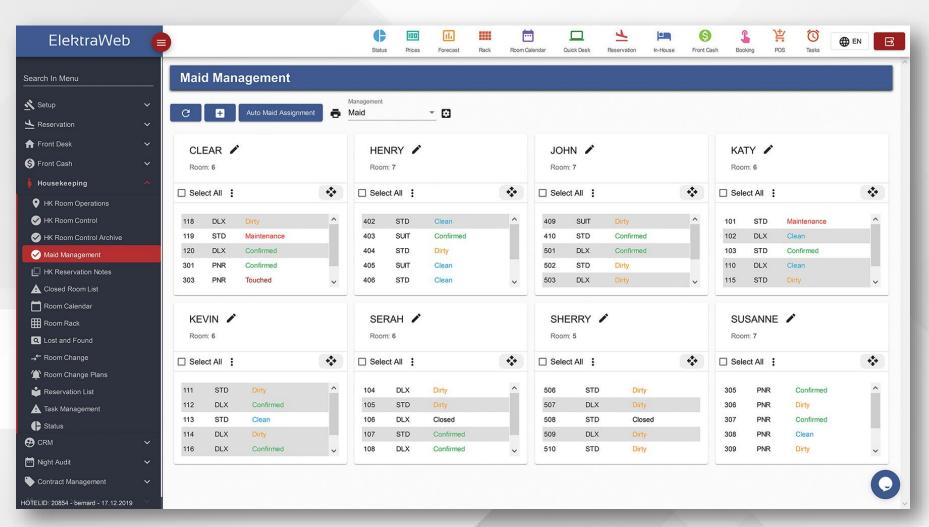
#### **HOUSEKEEPING**





### **HOUSEKEEPING**

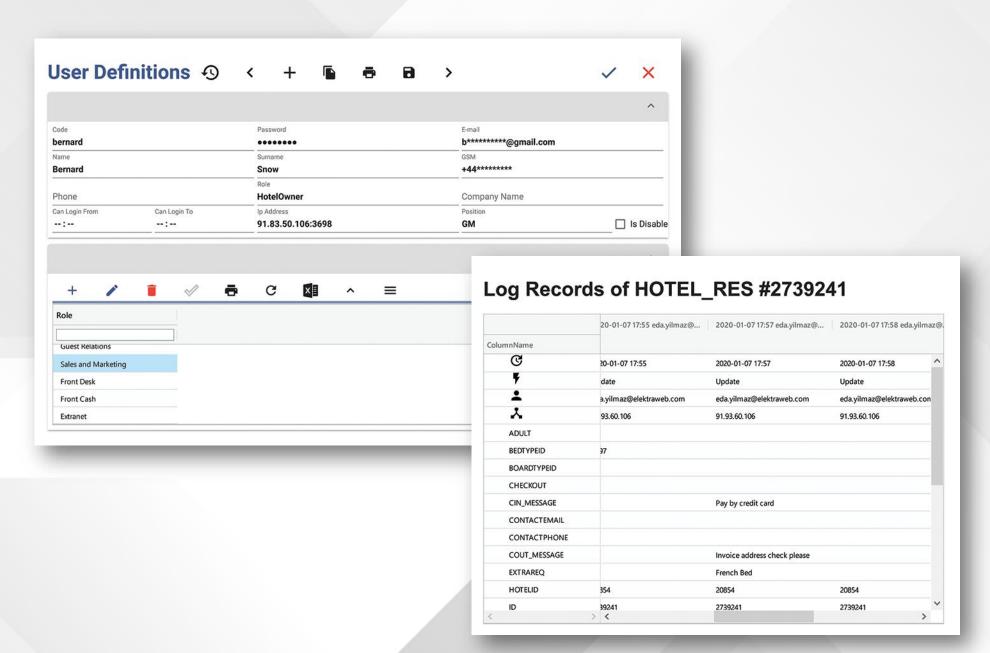




- You can carry out all housekeeping processes in a digital environment.
- You can instantly update your rooms' dirty-clean and minibar statuses, make an efficient job distribution to your housekeepers, and make performance evaluations easily.
- There is automatic and/or manual drag-and-drop distribution of the rooms among the maids.

# **DETAILED AUTHORIZATION & LOGGING**

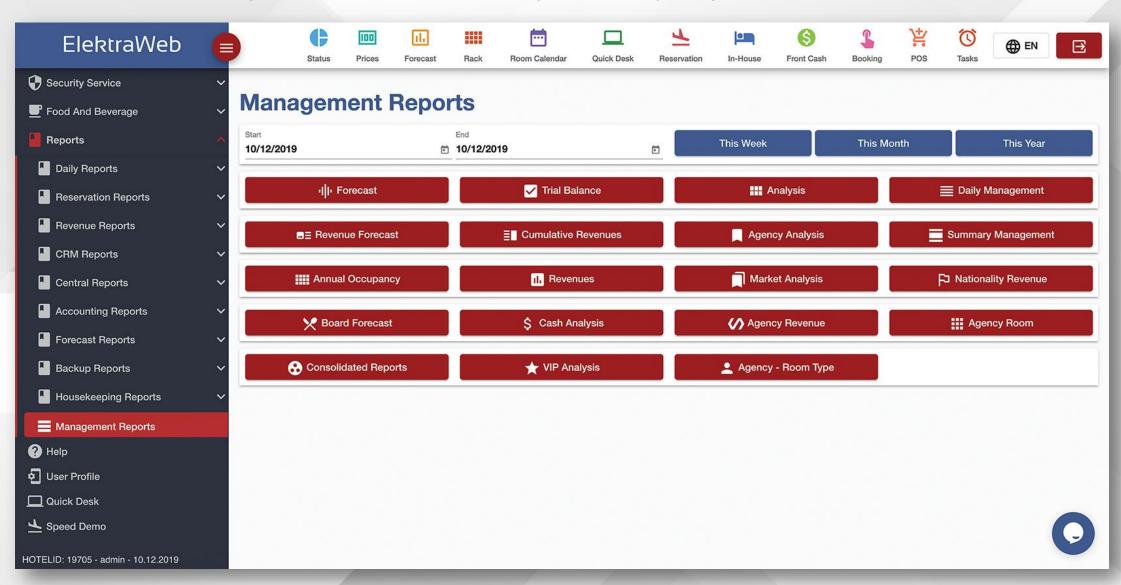




- By defining roles to users, you can easily limit their visibility and transaction privileges on all screens.
- You can also use logging feature to track all the changes made on IP and user basis.



It provides all the financial and operational reports you need.





Sold Adult

Complimentary Adult

**Total In-House Persons** 

House Use Adult

Inhouse Adult

Inhouse Child

Inhouse Baby

#### Daily Status Report - 17.12.2019

Room Analysis	Today	Tomorrow	Monthly	Yearly		
Hotel Room Capacity	50 (100.00 %)	50 (100.00 %)	220 (100.00 %)	220 (100.00 %)		
Rooms Occupied	60 (120.00 %)	58 (116.00 %)	107 (48.64 %)	107 (48.64 %)		
R. Occupied - Block Rooms	39 78.00 %	38 76.00 %	86 39.09 %	86 39.09 %		
R.Capacity (-) OOO Rooms	50 (100.00 %)	50 (100.00 %)	220 (100.00 %)	220 (100.00 %)		
Available Rooms	<b>-10</b> (-20.00 %)	<b>-8</b> (-20.00 %)	115 (52.27 %)	115 (52.27 %)		
Complimentary Rooms	0 (0.00 %)	0 (0.00 %)	0 (0.00 %)	0 (0.00 %)		
House Use Rooms	0 (0.00 %)	0 (0.00 %)	0 (0.00 %)	0 (0.00 %)		
Sold Room	60 (120.00 %)		_			
Rooms Occupied (-) H/Use	60 (78.00 %)	58 (76.00 %)	Analysi	s B		
Rooms Occupied (-) Comp	60 (78.00 %)	58 (76.00 %)	Start	End		
Day Use Rooms	0 (0.00 %)	0 (0.00 %)	29/7/2019	<b>26/8/2019</b>		
Out Of Order Rooms	0 (0.00 %)	0 (0.00 %)				
Out Of Service Rooms	0 (0.00 %)	0 (0.00 %)	\$			
Share Rooms	1 (2.00 %)	2 (4.00 %)	<b>Y</b>	140,233.00₺		
Individual Rooms Inhouse	21 (42.00 %)	18 (36.00 %)		Income		
Group Rooms Inhouse	39 (78.00 %)	40 (80.00 %)	2019-07-29			
Hotel Bed Capacity	110 (100.00 %)	110 (100.00 %)				

140.00 %

0.00 %

0 0.00 %

116 (105.45 %)

14 (12.73 %)

3 (2.73 %)

130 (118.18 %)

150

136.36 %

0 0.00 %

113 (102.73 %)

11 (10.00 %)

3 (2.73 %)

124 (112.73 %)

0.00 %

Daily Mobility	Today	Tomorrow			
Arrival Rooms	13	2			
Arrival Persons	29	3			
Arrival Adults	26	3			
Arrival Child	3	0			
Departure Rooms	2	3			
Departure Persons	4	9			
Departure Adults	4	6			
Departure Child	0	3			

 You can access many different graphs and analyses thanks to the parametric structure in the reports and the easy user interface.



09.01.2020 5:36 PM

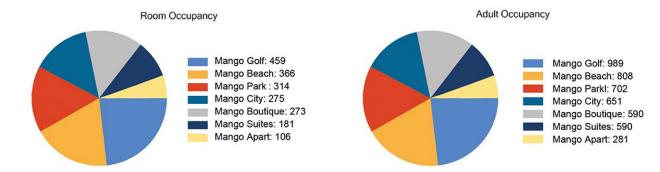




### Mango Hotels Consolidated Report

13.01.2020 11:47

Occupancy Report 28.12.2019 -12.01.2020



Date	١	/lango	Golf	M	Mango Beach			Mango Park			Mango City			Mango Boutique			Mango Suites			Mango Apart			Total		
Date	R	Α	R%	R	Α	R%	R	Α	R%	R	Α	R%	R	Α	R%	R	Α	R%	R	Α	R%	R	Α	R%	
28.12	27	61	93.10	28	58	84.85	18	44	90.00	9	25	100.00	20	45	80.00	23	53	92.00	10	19	62.50	135	305	602.45	
29.12	25	54	86.21	25	52	75.76	16	40	80.00	8	23	88.89	23	57	92.00	23	48	92.00	9	18	56.25	129	292	571.11	
30.12	29	62	100.00	31	66	93.94	19	49	95.00	9	25	100.00	25	58	100.00	19	43	76.00	13	25	81.25	145	328	646.19	
31.12	29	62	100.00	30	67	90.91	19	45	95.00	9	25	100.00	23	52	92.00	24	54	96.00	13	25	81.25	147	330	655.16	
01.01	29	61	100.00	33	69	100.00	17	39	85.00	7	17	77.78	17	35	68.00	23	51	92.00	16	28	100.00	142	300	622.78	
02.01	28	68	96.55	33	68	100.00	18	45	90.00	6	18	66.67	21	44	84.00	24	52	96.00	10	20	62.50	140	315	595.72	
03.01	26	63	89.66	33	72	100.00	20	46	100.00	7	20	77.78	22	50	88.00	21	46	84.00	14	28	87.50	143	325	626.94	
04.01	26	63	89.66	32	67	96.97	20	45	100.00	9	26	100.00	14	36	56.00	19	40	76.00	13	26	81.25	133	303	599.88	
05.01	17	38	58.62	31	64	93.94	19	45	95.00	9	23	100.00	13	33	52.00	12	25	48.00	10	20	62.50	111	248	510.06	
06.01	19	44	65.52	31	66	93.94	16	40	80.00	7	19	77.78	16	39	64.00	14	27	56.00	13	26	81.25	116	261	518.49	
07.01	21	42	72.41	33	71	100.00	19	48	95.00	4	10	44.44	15	34	60.00	10	17	40.00	9	18	56.25	111	240	468.1	
08.01	20	44	68.97	25	59	75.76	14	33	70.00	3	8	33.33	17	34	68.00	11	20	44.00	11	22	68.75	101	220	428.81	
09.01	20	42	68.97	24	54	72.73	14	32	70.00	10	22	111.11	24	50	96.00	13	28	52.00	13	26	81.25	118	254	552.06	
10.01	18	40	62.07	28	60	84.85	18	40	90.00	4	8	44.44	23	50	92.00	15	33	60.00	10	20	62.50	116	251	495.86	
11.01	15	30	51.72	25	57	75.76	14	33	70.00	3	6	33.33	22	46	88.00	14	31	56.00	9	17	56.25	102	220	431.06	
12.01	17	34	58.62	17	39	51.52	12	27	60.00	2	6	22.22	19	39	76.00	10	22	40.00	8	14	50.00	85	181	358.36	
Total	366	808	1262.08	459	989	1390.93	273	651	1365	106	281	1177.77	314	702	1256	275	590	1100	181	352	1131.25	1974	4373	8683.03	

 Group hotels can access the occupancy and revenue analyses
 of all of their hotels in one screen in the consolidated reports

# Thank

# You



